

“Guam’s Local Union”

Matt Rector
President

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Treasurer



AFT Local 1581
AFL-CIO

February 16, 2010

ATTN: Manager
Guam Premier Outlet 199 Chalan San Antonio Rd.
Tamuning, GU 96913

Dear Manager:

Buenas Yan Hafa Adai! As a manager of a retail business it is your responsibility to get as many customers as possible, spending as much money as possible, in your establishment. GFT, Guam’s Local Union, AFT Local 1581, AFL-CIO has over 3,000 members in every agency of GovGuam including but not limited to Teachers, Nurses, Firefighters, Police officers, Tax officials, GWA and GPA workers, Bus drivers and Port Authority workers that have decent paying jobs. They along with their families make up a huge percentage of your current and potential customer base.

As you may or may not know our Brothers and Sisters who work at the Port Authority of Guam have been attempting to negotiate their first contract with their management for over a year. Unfortunately, the management’s negotiating team refuses to negotiate in Good Faith. The Chair of the Port’s Board of Directors, who gives directions to the negotiating team, is the manager of Guam Premier Outlets, Monte Mesa. We are asking you to send a letter to Mr. Mesa to encourage his team to negotiate in Good Faith.

On top of communicating to our members via The Working Family TV Show, which airs twice a week on Prime Time Channel 6, we communicate with our members through direct mail, phone calls, word of mouth at the worksite, our website GftUnion.com that receives over 12,000 hits a day, and our Monday, Wednesday, and Friday email that goes out to over 40,000 people. Using our formidable communication machine we will inform our members, their families and all the working families of Guam of the businesses that have demonstrated their support for our Brothers and Sisters at the Port by writing a letter to Mr. Mesa encouraging him to order his team to negotiate in Good Faith.

Thank you for your consideration,

Matt Rector

President